```
            SECURITIES AND EXCHANGE COMMISSION
                    Washington D.C. 20549
                    FORM 10-Q
QUARTERLY REPORT UNDER SECTION 13 or 15 (d) OF
    THE SECURITIES EXCHANGE ACT OF 1934
```



Indicate by check mark whether the registrant (1) filed all reports required to be filed by Section 13 or $15(d)$ of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.


Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of March 31, 1997.

19,350,292

- ---------

| March 31, | December 31, |
| :---: | :---: |
| 1997 | 1996 |
| ------------------------- |  |
| (Unaudited) | (Audited) |


| $\$ 618,423$ |  |
| :---: | :---: |
| 113,678 | $\$$ |
|  | 612,812 |
| 109,874 |  |
|  | 504,745 |

[^0]Cash
766
1,518

Accounts receivable, net
Inventory, materials and supplies
Prepayments and other current assets

| 21,192 | 21,914 |
| :---: | ---: |
| 1,998 | 1,943 |
| 436 | 660 |
| 24,392 | 26,035 |
|  |  |
| 48,456 | 48,491 |
| 6,276 | 5,480 |
|  |  |
| \$ | 583,869 |

Stockholders' equity:
6.05\% Series B cumulative preferred stock
common stock at $\$ .50$ par value, authorized $40,000,000$ shares, outstanding 19,350,292 and 19,198,579 in 1997 and 1996
Capital in excess of par value
Retained earnings
Treasury stock, 282,848 and 262,230 shares in 1997 and 1996
Total stockholders' equity

| 3,220 | $\$$ | 3,220 |
| ---: | ---: | ---: |
|  |  |  |
| 9,816 | 9,731 |  |
| 124,348 | 121,439 |  |
| 49,840 | 49,272 |  |
| $(4,063)$ | $(3,647)$ |  |
|  | 183,161 | 180,015 |

Preferred stock of subsidiary with mandatory
redemption requirements

| 2,786 | 4,214 |
| ---: | ---: |
| 187,791 | 217,518 |

Commitments
Current liabilities
Current portion of long-term debt and preferred stock of subsidiary Loans payable
Accounts payable
Accrued interest
Accrued taxes
Other accrued liabilities
Total current liabilities

| 44,624 | 13,873 |
| ---: | ---: |
| 5,575 | 5,560 |
| 5,183 | 9,659 |
| 4,778 | 3,660 |
| 4,835 | 3,363 |
| 9,074 | 8,924 |
| 74,069 | 45,039 |

Deferred credits and other liabilities:
Deferred income taxes and investment tax credits
Customers' advances for construction
Other
Total deferred credits and other liabilities

| 76,928 | 75,949 |
| :---: | :---: |
| 22,373 | 23,524 |
| 12,629 | 12,826 |
| $--\quad 111,930$ | 112,299 |

Contributions in aid of construction
24,132
$\$ 583,869 \quad \$ \quad 582,944$

See notes to consolidated financial statements on page 5 of this report.
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PHILADELPHIA SUBURBAN CORPORATION AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF INCOME
(in thousands, except per share amounts)
(UNAUDITED)

Earned revenues
Costs and expenses Operating expenses
Depreciation
Amortization
Taxes other than income taxes

Operating income
Interest expense

\$ 31,021
$\$ 29,290$

| 13,068 | 13,070 |
| :---: | :---: |
| 3,687 | 3,255 |
| 10 | 69 |
| 2,242 | 2,317 |
| 19,007 | 18,711 |
| 12,014 | 10,579 |
| 4,436 | 3,783 |

4,436
3,783

| $\begin{gathered} 96 \\ (90) \end{gathered}$ | $\begin{aligned} & 127 \\ & (32) \end{aligned}$ |
| :---: | :---: |

Income before income taxes
Provision for income taxes
Net income
Dividends on preferred stock
Net income available to common stock

Net income per common share

$\$ \quad 0.23 \quad \$ \quad 0.21$

Average common and common equivalent shares outstanding during the period

Three Months Ended March 31,
---------------------------1997
$\$ \quad 4,509 \quad \$ \quad 3,968$
Net income
Adjustments to reconcile net income to net
cash flows from operating activities:
Depreciation and amortization
Deferred taxes, net of taxes on customers' advances
Net decrease in receivables, inventory and prepayments
Net increase (decrease) in payables, accrued interest and other accrued liabilities
other

Net cash flows from operating activities

| 3,697 | 3,324 |
| ---: | ---: |
| 532 | $(54)$ |
| 884 | 1,696 |
|  |  |
| $(1,478)$ | 159 |
| $(352)$ | $(79)$ |
| 7,792 | 9,014 |

Cash flows from investing activities:
Property, plant and equipment additions, including allowance
for funds used during construction of $\$ 90$ and $\$ 32$

| $(4,926)$ | $(3,397)$ |
| :---: | :---: |
| (435) | (74) |
| (80) | (90) |
| $(5,441)$ | $(3,561)$ |

Cash flows from financing activities:
Customers' advances and contributions in aid of construction, net of income tax payments
Repayments of customers' advances
Net proceeds (repayments) of short-term debt
proceeds from long-term debt
Repayments of long-term debt
Redemption of preferred stock of subsidiary
Proceeds from issuing common stock
Repurchase of common stock
Repurchase of common stock
Dividends paid on preferred sto
Dividends paid on common stock
Other
Net cash flows used in financing activities

| 20 | 45 |
| :---: | :---: |
| $(1,219)$ | $(1,382)$ |
| 15 | $(1,170)$ |
| 9,930 | 7,474 |
| $(8,976)$ | $(9,150)$ |
| $(1,428)$ | $(1,500)$ |
| 3,147 | 3,461 |
| (569) | (3) |
| (49) | - |
| $(3,892)$ | $(3,538)$ |
| (82) | (311) |

Net decrease in cash
Cash balance beginning of year
Cash balance at end of period

|  | (752) |  | (621) |
| :---: | :---: | :---: | :---: |
|  | 1,518 |  | 2,387 |
| \$ | 766 | \$ | 1,766 |

CONSOLIDATED STATEMENTS OF CAPITALIZATION
(In thousands of dollars, except per share amounts)

```
Stockholders' equity:
    6.05% Series B cumulative preferred stock
    Common stock, $.50 par value
    Capital in excess of par value
    Retained earnings
    Treasury stock
Total stockholders' equity
```

Preferred stock of subsidiary with mandatory
redemption requirements
Current portion of preferred stock of subsidiary

Long-term debt:
First Mortgage Bonds secured by utility plant:
8.44\% Series, due 1997
5.95\% Series, due 2002*
$6.83 \%$ Series, due 2003
7.47\% Series, due 2003
$7.06 \%$ Series, due 2004
$6.82 \%$ Series, due 2005
6.99\% Series, due 2006
9.89\% Series, due 2008
7.15\% Series, due 2008*
9.12\% Series, due 2010
$6.50 \%$ Series, due 2010*
9.17\% Series, due 2011
9.93\% Series, due 2013
6.89\% Series, due 2015
9.97\% Series, due 2018
9.17\% Series, due 2021*
6.35\% Series, due 2025
$7.72 \%$ Series, due 2025
9.29\% Series, due 2026

Total First Mortgage Bonds
Note payable to bank under revolving credit agreement, due March 1998
Installment note payable, 90\%, due in equal annual payments through 2013

Current portion of long-term debt
Long-term debt, excluding current portion
Total capitalization
*Trust indentures relating to these First Mortgage Bonds require annual sinking fund payments.

See notes to consolidated financial statements on page 5 of this report.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(In thousands of dollars, except per share amounts)

Note 1

Note 2
Water Rates

Philadelphia Suburban Water Company ("PSW") filed an application with the Pennsylvania Public Utility Commission ("PUC") on April 25, 1997, requesting a $\$ 17,000$ or $13.2 \%$ increase in annual revenues. This application is currently pending before the PUC and a final determination is anticipated by January 1998.

Note 3
Long-Term Debt
In March 1997, PSW issued $\$ 10,000$ First Mortgage Bonds $7.06 \%$ Series due 2004. The net proceeds of this issue were used to repay amounts outstanding under PSW's revolving credit agreement and fund PSW's ongoing construction program.

PHILADELPHIA SUBURBAN CORPORATION AND SUBSIDIARIES

MANAGEMENT'S DISCUSSION AND ANALYSIS OF
FINANCIAL CONDITION AND RESULTS OF OPERATIONS
(In thousands of dollars, except per share amounts)
Philadelphia Suburban Corporation ("PSC" or "the Company"), a Pennsylvania corporation, is the holding Company of Philadelphia Suburban Water Company ("PSW"), a regulated water utility. PSW provides water to approximately 285,000 customers in 93 municipalities within its 465 square-mile service territory. PSW's service territory is located north and west of the City of Philadelphia.

> Financial Condition

During the quarter, the Company made $\$ 4,926$ of capital expenditures related to routine capital improvements and replacements, redeemed $\$ 1,428$ of preferred stock, and repaid $\$ 1,219$ of customer advances for construction. On April 1, the Company retired $\$ 12,000$ in First Mortgage Bonds, 8.44\% Series due 1997, at par.

During the first quarter of 1997, internally generated funds, available working capital and funds available under the revolving credit agreement and the proceeds from issuance of common stock and a long-term debit issue were used to fund the cash requirements discussed above, and to pay dividends.

At March 31, 1997, the Company and PSW had $\$ 3,425$ and $\$ 1,000$ available, respectively under short-term lines of credit and PSW had \$19,249 available under its revolving credit agreement. In March, as described in Note 3 to the

Consolidated Financial Statements for the quarter ended March 31, 1997, PSW issued $\$ 10,000$ in First Mortgage Bonds and used the proceeds to repay amounts outstanding under PSW's revolving credit agreement and fund PSW's ongoing construction program. The current portion of long-term debt includes $\$ 30,751$ borrowed under a revolving credit agreement that expires in March 1998. The Company intends to renew this facility and refinance a portion of this balance through the issuance of First Mortgage Bonds.

Results of Operations

Analysis of First Quarter of 1997 Compared to First Quarter of 1996

Revenues for the quarter increased $\$ 1,731$ or $5.9 \%$ primarily as a result of the acquisitions of the water systems of Bristol Borough Water and Sewer Authority (Bristol), Hatboro Borough Water Authority (Hatboro), and Utility Group Services Corporation (UGS) and three small water utilities which increased revenues by $\$ 1,417$. Revenues also included $\$ 250$ of contingent sale proceeds from a subsidiary the Company sold in 1991.

Operating expenses decreased by $\$ 2$ from the prior year. Operating expenses decreased because of the contrast from 1996 winter weather conditions that resulted in a lower than average number of main breaks and reduced maintenance expenses. This reduction in operating expenses was partially offset by the additional operating expenses of the water systems acquired during 1996.

Depreciation expense increased by $\$ 432$ or $13.3 \%$ over the prior year primarily due to property, plant and equipment placed in service since the first quarter of 1996, including the 1996 acquisitions. Depreciation expense was approximately $2.40 \%$ and $2.45 \%$ of average property plant and equipment in the first quarter of 1997 and 1996, respectively.

Amortization decreased $\$ 59$ due to the completion of the amortization on the 1995 rate case and other expenses in the fourth quarter of 1996 , offset in part by the amortization of additional debt issuance costs.

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## PHILADELPHIA SUBURBAN CORPORATION AND SUBSIDIARIES

MANAGEMENT'S DISCUSSION AND ANALYSIS OF
FINANCIAL CONDITION AND RESULTS OF OPERATIONS (continued)
(In thousands of dollars, except per share amounts)
Taxes other than income taxes decreased by $\$ 75$ or $3.2 \%$ primarily due to a reduction in payroll taxes, due to reduced overtime, and a reduction in regulatory assessments.

Interest expense increased by $\$ 653$ or $17.3 \%$ due to increased borrowing levels since the first quarter of 1996, partially offset by lower interest rates. The increased borrowing level was used to finance the 1996 acquisitions and other capital projects.

Allowance for funds used during construction increased by $\$ 58$ primarily due to an increase in the average balance of utility plant construction work in progress.

The Company's effective income tax rate was $40.5 \%$ in the first quarter of 1997 and $40.8 \%$ in 1996.

Net income available to common stock for the quarter increased by $\$ 492$ or $12.4 \%$ primarily as a result of increased revenues and decreases in amortizations and other taxes partially offset by increased interest expense and depreciation. On a per share basis, earnings increased $\$ .02$ or $9.5 \%$ reflecting the improvement in net income, offset by a $5.2 \%$ increase in the average number of shares outstanding. The increased number of shares outstanding is due to the additional shares sold since the first quarter of 1996 through the Customer Stock Purchase Plan and the Dividend Reinvestment and Optional Stock Purchase Plan.

PHILADELPHIA SUBURBAN CORPORATION AND SUBSIDIARIES

| Item 1. | Legal Proceedings |
| :---: | :---: |
|  | There are no pending legal proceedings to which the Registrant or any of its subsidiaries is a party or to which any of their properties is the subject that present a reasonable likelihood of a material adverse impact on the Registrant. Reference is made to Item 3 of the Company's Annual Report on Form $10-\mathrm{K}$ for the year ended December 31, 1996, which is included by a reference herein. |
| Item 6. | Exhibits and Reports on Form 8-K |
|  | (a) Exhibits |
|  | Exhibit No. Description |
|  | 27 Financial Data Schedule |
|  | (b) Report on Form 8-K |
|  | None |

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SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be executed on its behalf by the undersigned thereunto duly authorized.

May 13, 1997


Exhibit No.

27


Financial Data Schedule

Page No.

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This schedule contains summary financial information extracted from the
consolidated balance sheets and the statements of capitalization at March 31,
1997, and the consolidated statements of income and cash flow for the three
months ended March 31, 1997, and is qualified in its entirety by reference
to such financial statements.
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[^0]:    Current assets:

