## **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION WASHINGTON DC 20549

## **FORM 10-Q**

(Mark One)

#### $\checkmark$ **QUARTERLY REPORT PURSUANT TO SECTION 13 or 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934.**

For the quarterly period ended June 30, 2007

#### TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES **EXCHANGE ACT OF 1934.**

For the transition period from \_\_\_\_\_\_ to \_\_\_\_

**Commission File Number 1-6659** 

# AQUA AMERICA, INC. (Exact name of registrant as specified in its charter)

Pennsylvania	23-1702594	
(State or other jurisdiction of incorporation or organization)	(I.R.S. Employer Identification No.)	
762 W. Lancaster Avenue, Bryn Mawr, Pennsylvania	19010-3489	
(Address of principal executive offices)	(Zip Code)	
Registrant's telephone number, including area code:	(610)527-8000	

(Former Name, former address and former fiscal year, if changed since last report.)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes 🗹 No 🗆

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act.

Large Accelerated Filer ☑ Accelerated Filer □ Non-Accelerated Filer □

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes 🗆 No 🗹

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of July 23, 2007.

132,967,789.

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## Part 1 – Financial Information

Item 1. Financial Statement

## AQUA AMERICA, INC. AND SUBSIDIARIES

## CONSOLIDATED BALANCE SHEETS

(In thousands of dollars, except per share amounts)

## (UNAUDITED)

Assets		June 30, 2007	De	cember 31,
	¢		\$	2006
Property, plant and equipment, at cost Less: accumulated depreciation	\$	3,398,777	\$	3,185,111 679,116
Ĩ		751,999		
Net property, plant and equipment		2,646,778		2,505,995
Current assets:		11 400		44.020
Cash and cash equivalents		11,498		44,039
Accounts receivable and unbilled revenues, net Materials and supplies		89,432 9,859		72,149 8,359
Prepayments and other current assets		8,310		10,153
Total current assets		119,099		134,700
Regulatory assets		177,542		165,063
Deferred charges and other assets, net		39,724		38,075
Funds restricted for construction activity		58,898		11,490
Goodwill		34,493		22,580
	\$	3,076,534	\$	2,877,903
Liabilities and Stockholders' Equity				
Common stockholders' equity:				
Common stock at \$.50 par value, authorized 300,000,000 shares, issued 133,601,217 and				
133,017,325 in 2007 and 2006	\$	66,801	\$	66,509
Capital in excess of par value		560,742		548,806
Retained earnings		329,225		319,113
Treasury stock, 688,746 and 691,746 shares in 2007 and 2006		(12,914)		(12,992)
Accumulated other comprehensive income		412		194
Total common stockholders' equity		944,266		921,630
Minority interest		1,858		1,814
Long-term debt, excluding current portion		1,040,069		951,660
Commitments and contingencies		—		—
Current liabilities:				
Current portion of long-term debt		34,169		31,155
Loans payable		175,451		119,150
Accounts payable		26,729		49,406
Accrued interest		15,701		14,050
Accrued taxes		11,878		19,350
Other accrued liabilities		20,857		22,500
Total current liabilities		284,785		255,611
Deferred credits and other liabilities:				
Deferred income taxes and investment tax credits		287,104		273,199
Customers' advances for construction		76,892		76,820
Regulatory liabilities		12,519		11,592
Other		85,213		64,879
Total deferred credits and other liabilities		461,728		426,490
Contributions in aid of construction		343,828		320,698
	\$	3,076,534	\$	2,877,903

## CONSOLIDATED STATEMENTS OF INCOME AND COMPREHENSIVE INCOME (In thousands, except per share amounts)

## (UNAUDITED)

		Six Months Ended June 30,			
		2007		2006	
Operating revenues	\$	287,925	\$	249,698	
Costs and expenses:					
Operations and maintenance		123,629		106,749	
Depreciation		40,592		34,085	
Amortization		2,442		2,002	
Taxes other than income taxes		22,747		16,151	
		189,410		158,987	
Operating income		98,515		90,711	
Other expense (income):					
Interest expense, net		32,990		28,916	
Allowance for funds used during construction		(1,463)		(2,198)	
Gain on sale of other assets		(388)		(743)	
Income before income taxes		67,376		64,736	
Provision for income taxes		26,791		25,786	
Net income	\$	40,585	\$	38,950	
Net income	\$	40,585	\$	38,950	
Other comprehensive income, net of tax:	φ	40,585	φ	38,950	
Unrealized holding gain on investments		218		199	
Comprehensive income	\$	40,803	\$	39,149	
Net income per common share:					
Basic	\$	0.31	\$	0.30	
Diluted	\$	0.30	\$	0.30	
Average common shares outstanding during the period:					
Basic	_	132,504		129,522	
Diluted		133,404		130,734	
Cash dividends declared per common share	\$	0.2300	\$	0.2138	



## CONSOLIDATED STATEMENTS OF INCOME AND COMPREHENSIVE INCOME (In thousands, except per share amounts)

## (UNAUDITED)

	Three Months Ended June 30.			
		2007		2006
Operating revenues	\$	150,624	\$	131,749
Costs and expenses:				
Operations and maintenance		63,334		55,433
Depreciation		20,456		17,255
Amortization		1,233		888
Taxes other than income taxes		10,831		8,084
		95,854		81,660
Operating income		54,770		50,089
Other expense (income):				
Interest expense, net		16,441		14,744
Allowance for funds used during construction		(742)		(1,280)
Gain on sale of other assets		(319)		(476)
Income before income taxes		39,390		37,101
Provision for income taxes		15,663		14,715
Net income	\$	23,727	\$	22,386
	¢	22 222	¢	22 200
Net income	\$	23,727	\$	22,386
Other comprehensive income, net of tax:		212		100
Unrealized holding gain on investments		213		199
Comprehensive income	\$	23,940	\$	22,585
Net income per common share:				
Basic	\$	0.18	\$	0.17
Diluted	\$	0.18	\$	0.17
Average common shares outstanding during the period:		100 655		100.000
Basic		132,652		129,860
Diluted		133,520		130,952
Cash dividends declared per common share	\$	0.1150	\$	0.1069

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## CONSOLIDATED STATEMENTS OF CAPITALIZATION (In thousands of dollars, except per share amounts)

## (UNAUDITED)

	June 30, 2007	December 31, 2006
Common stockholders' equity:		
Common stock, \$.50 par value	\$ 66,801	\$ 66,509
Capital in excess of par value	560,742	548,806
Retained earnings	329,225	319,113
Treasury stock	(12,914)	(12,992)
Accumulated other comprehensive income	412	194
Total common stockholders' equity	944,266	921,630
Long-term debt:		
Long-term debt of subsidiaries (substantially secured by utility plant):		
Interest Rate Range		
0.00% to 2.49%	29,655	25,740
2.50% to 2.99%	25,538	25,272
3.00% to 3.49%	5,089	17,220
3.50% to 3.99%	5,532	6,073
4.00% to 4.99%	80,615	30,645
5.00% to 5.49%	274,610	262,496
5.50% to 5.99%	86,500	79,000
6.00% to 6.49%	97,730	94,360
6.50% to 6.99%	22,000	22,000
7.00% to 7.49%	10,979	13,288
7.50% to 7.99%	24,656	24,778
8.00% to 8.49%	26,174	26,288
8.50% to 8.99%	9,000	9,000
9.00% to 9.49%	43,968	46,101
9.50% to 9.99%	38,244	38,738
10.00% to 10.50%	6,000	6,000
	786,290	726,999
Unsecured notes payable, 4.87%, maturing in various installments 2010 through 2023	135,000	135,000
Unsecured notes payable, 5.95%, due in 2023 through 2034	40,000	40,000
Unsecured notes payable, 5.64%, due in 2014 through 2021	20,000	20,000
Unsecured notes payable, 5.54%, due in 2013 through 2018	30.000	30,000
Unsecured notes payable, 5.01%, due 2015	18,000	18,000
Unsecured notes payable, 5.20%, due 2020	12,000	12,000
Unsecured notes payable, 5.63%, due 2022	15,000	, 
Unsecured notes payable, 5.83%, due 2037	15,000	
Unsecured notes payable, 5.50%, due 2017	2,132	_
Notes payable, 6.05%, maturing in 2007 and 2008	816	816
	1,074,238	982,815
Current portion of long-term debt	34,169	31,155
Long-term debt, excluding current portion	1,040,069	951,660
Total capitalization	\$ 1,984,335	\$ 1,873,290



## CONSOLIDATED STATEMENT OF COMMON STOCKHOLDERS' EQUITY (In thousands of dollars)

## (UNAUDITED)

		Capital in			Accumulated Other	
	Common	excess of	Retained	Treasury	Comprehensive	
	Stock	par value	earnings	Stock	Income	Total
Balance at December 31, 2006	\$ 66,509	\$ 548,806	\$ 319,113	\$ (12,992)	\$ 194	\$ 921,630
Net income			40,585	_		40,585
Other comprehensive income:						
unrealized holding gain on						
investments, net of income tax of						
\$117	—				218	218
Dividends paid	—		(30,473)	—		(30,473)
Sale of stock (232,439 shares)	109	4,612	—	330		5,051
Repurchase of stock (11,049 shares)	—			(252)		(252)
Equity Compensation Plan (55,000						
shares)	28	(28)		_		_
Exercise of stock options (310,502 shares)	155	3,755		—		3,910
Stock-based compensation	—	2,626	—	_		2,626
Employee stock plan tax benefits		971				971
Balance at June 30, 2007	\$ 66,801	\$ 560,742	\$ 329,225	<u>\$ (12,914</u> )	\$ 412	\$ 944,266

See notes to consolidated financial statements beginning on page 8 of this report.

## CONSOLIDATED STATEMENTS OF CASH FLOW (In thousands of dollars)

## (UNAUDITED)

	Six Months Ended June 30,			led
		2007	,	2006
Cash flows from operating activities:				
Net income	\$	40,585	\$	38,950
Adjustments to reconcile net income to net cash flows from operating activities:				
Depreciation and amortization		43,034		36,087
Deferred income taxes		4,797		4,863
Gain on sale of other assets		(388)		(743)
Stock-based compensation		2,344		1,929
Net increase in receivables, inventory and prepayments		(14,875)		(7,631)
Net decrease in payables, accrued interest, accrued taxes and other accrued liabilities		(19,807)		(29,941)
Other		5,250		4,527
Net cash flows from operating activities		60,940		48,041
Cash flows from investing activities:				
Property, plant and equipment additions, including allowance for funds used during				
construction of \$1,463 and \$2,198		(107,669)		(121,936)
Acquisitions of utility systems and other, net		(41,346)		(2,804)
Proceeds from the sale of other assets		1,067		753
Additions to funds restricted for construction activity		(49,890)		(1,544)
Release of funds previously restricted for construction activity		4,159		21,166
Other		1,880		(256)
Net cash flows used in investing activities		(191,799)		(104,621)
Cash flows from financing activities:				
Customers' advances and contributions in aid of construction		5,308		5,367
Repayments of customers' advances		(2,324)		(1,908)
Net proceeds (repayments) of short-term debt		56,301		(7,266)
Proceeds from long-term debt		85,990		45,814
Repayments of long-term debt		(19,242)		(20, 130)
Change in cash overdraft position		(6,646)		11,257
Proceeds from exercised stock options		3,910		5,405
Stock-based compensation windfall tax benefits		695		1,501
Proceeds from issuing common stock		5,051		42,308
Repurchase of common stock		(252)		(692)
Dividends paid on common stock		(30,473)		(27,649)
Net cash flows from financing activities		98,318		54,007
Net decrease in cash and cash equivalents		(32,541)		(2,573)
Cash and cash equivalents at beginning of period		44,039		11,872
Cash and cash equivalents at end of period	\$	11,498	\$	9,299

See notes to consolidated financial statements beginning on page 8 of this report.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (In thousands of dollars, except per share amounts) (UNAUDITED)

## Note 1 Basis of Presentation

The accompanying consolidated balance sheets and statements of capitalization of Aqua America, Inc. (the "Company") at June 30, 2007, the consolidated statements of income and comprehensive income for the six months and three months ended June 30, 2007 and 2006, the consolidated statements of cash flow for the six months ended June 30, 2007 and 2006, and the consolidated statement of common stockholders' equity for the six months ended June 30, 2007, are unaudited, but reflect all adjustments, consisting of only normal recurring accruals, which are, in the opinion of management, necessary to present fairly the consolidated financial position, the consolidated changes in common stockholders' equity, the consolidated results of operations, and the consolidated cash flow for the periods presented. Because they cover interim periods, the statements and related notes to the financial statements do not include all disclosures and notes normally provided in annual financial statements and, therefore, should be read in conjunction with the Company's Annual Report on Form 10-K for the year ended December 31, 2006 and the Quarterly Report on Form 10-Q for the quarter ended March 31, 2007. The results of operations for interim periods may not be indicative of the results that may be expected for the entire year.

#### Note 2 Goodwill

The following table summarizes the changes in the Company's goodwill, by business segment:

	R	egulated				
	Segment		Other	Cor	solidated	
Balance at December 31, 2006	\$	18,537	\$	4,043	\$	22,580
Goodwill acquired during year		11,848				11,848
Reclassifications to utility plant acquisition adjustment		(12)				(12)
Other		(3)		80		77
Balance at June 30, 2007	\$	30,370	\$	4,123	\$	34,493

In January 2007, the Company recorded goodwill of \$10,808 upon completing its acquisition of New York Water Service Corporation. In April 2007, the Company recorded goodwill of \$1,040 upon completing the acquisition of Aquarion Water Company of Sea Cliff, Inc.



#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued) (In thousands of dollars, except per share amounts) (UNAUDITED)

#### Note 3 Long-term Debt and Loans Payable

In January 2007, the Company's Pennsylvania operating subsidiary, Aqua Pennsylvania, Inc., issued \$50,000 of taxexempt bonds secured by a supplement to its first mortgage indenture at the following terms: \$25,000 at 4.43% due 2040 and \$25,000 at 4.44% due 2041. The proceeds are restricted to funding certain capital projects during the period 2007 through 2009. In March 2007, the Company issued \$30,000 of unsecured notes of which \$15,000 are due in 2022 with an interest rate of 5.63% and \$15,000 are due in 2037 with an interest rate of 5.83%. Proceeds from the sales of these notes were used to repay short-term borrowings. During the first half of 2007, our operating subsidiaries issued notes payable in aggregate of \$7,851 at rates ranging from 1.0% to 5.5% due from 2017 to 2035.

#### Note 4 Acquisitions

Pursuant to our strategy to grow through acquisitions, on January 1, 2007 the Company completed the acquisition of the capital stock of New York Water Service Corporation ("New York Water") for \$28,866 in cash, as adjusted pursuant to the purchase agreement primarily based on working capital at closing, and the assumption of \$23,000 of long-term debt. The acquired operation provides water service to 44,792 customers in several water systems located in Nassau County, Long Island, New York. The operating results of New York Water have been included in our consolidated financial statements beginning January 1, 2007. Under the purchase method of accounting, the purchase price is allocated to the net tangible and intangible assets based upon their estimate fair values at the date of the acquisition. The Company is in the process of finalizing the allocation of the purchase price. The purchase price allocation is as follows, subject to final adjustments:

	nuary 1, 2007
Property, plant and equipment, net	\$ 42,057
Current assets	9,207
Other long-term assets	14,384
Goodwill	 10,808
Total assets acquired	76,456
Current liabilities	1,852
Long-term debt	23,000
Other long-term liabilities	 22,738
Total liabilities assumed	47,590
Net assets acquired	\$ 28,866



#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued) (In thousands of dollars, except per share amounts) (UNAUDITED)

## Note 5 Net Income per Common Share

Basic net income per common share is based on the weighted average number of common shares outstanding. Diluted net income per common share is based on the weighted average number of common shares outstanding and potentially dilutive shares. The dilutive effect of employee stock options and shares issuable under the forward equity sale agreement (from the date the Company entered into the forward equity sale agreement to the settlement date) is included in the computation of diluted net income per common share. The dilutive effect of stock options and shares issuable under the forward equity sale agreement is calculated using the treasury stock method and expected proceeds upon exercise of the stock options and settlement of the forward equity sale agreement. The following table summarizes the shares, in thousands, used in computing basic and diluted net income per common share:

	Six Months Ended June 30,		Three Mont June	
	2007	2006	2007	2006
Average common shares outstanding during the period for				
basic computation	132,504	129,522	132,652	129,860
Effect of dilutive securities:				
Employee stock options	839	1,212	819	1,092
Forward equity shares	61		49	
Average common shares outstanding during the period for				
diluted computation	133,404	130,734	133,520	130,952

For the six months and three months ended June 30, 2007, employee stock options to purchase 1,151,700 shares of common stock were excluded from the calculations of diluted net income per share as the calculated proceeds from the options' exercise were greater than the average market price of the Company's common stock during these periods. For the six months and three months ended June 30, 2006, employee stock options to purchase 610,100 shares of common stock were excluded from the calculations of diluted net income per share as the calculated proceeds from the options' exercise were greater than the average market price of the Company's common stock during these periods.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued) (In thousands of dollars, except per share amounts) (UNAUDITED)

## Note 6 Stockholders' Equity

In August 2006, the Company entered into a forward equity sale agreement for 3,525,000 shares of common stock with a third-party (the "forward purchaser"). In connection with the forward equity sale agreement, the forward purchaser borrowed an equal number of shares of the Company's common stock from stock lenders and sold the borrowed shares to the public. The Company will not receive any proceeds from the sale of its common stock by the forward purchaser until settlement of the forward equity sale agreement. The actual proceeds to be received by the Company will vary depending upon the settlement date, the number of shares designated for settlement on that settlement date and the method of settlement. The Company intends to use any proceeds received upon settlement of the forward equity sale agreement to fund the Company's future capital expenditure program and acquisitions, and for working capital and other general corporate purposes. The forward equity sale agreement is accounted for as an equity instrument and was recorded at a fair value of \$0 at inception. It will not be adjusted so long as the Company continues to meet the accounting requirements for equity instruments.

The Company may elect to settle the forward equity sale agreement by means of a physical share settlement, net cash settlement, or net share settlement, on a settlement date or dates, no later than August 1, 2008. The forward equity sale agreement provides that the forward sale price will be computed based upon the initial forward sale price of \$21.857 per share. Under limited circumstances or certain unanticipated events, the forward purchaser also has the ability to require the Company to physically settle the forward equity sale agreement in shares prior to the maturity date. The maximum number of shares that could be required to be issued by the Company to settle the forward equity sale agreement is 3,525,000 shares. As of June 30, 2007, a net cash settlement under the forward equity sale agreement would have resulted in a payment by the Company to the forward purchaser of \$1,008 or a net share settlement would have resulted in the issuance of 44,827 shares by the Company to the forward purchaser. For each increase or decrease of one dollar in the average market price of the Company's perspective would decrease or increase by \$3,525 and the net share settlement option would decrease by 150,064 shares or increase by 164,030 shares, respectively.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued) (In thousands of dollars, except per share amounts) (UNAUDITED)

## Note 7 Stock-based Compensation

Under the Company's 2004 Equity Compensation Plan (the "2004 Plan"), as approved by the shareholders to replace the 1994 Equity Compensation Plan (the "1994 Plan"), qualified and nonqualified stock options may be granted to officers, key employees and consultants at prices equal to the market price of the stock on the day of the grant. Officers and key employees may also be granted dividend equivalents and restricted stock. Restricted stock may also be granted to non-employee members of the Board of Directors. The 2004 Plan authorizes 4,900,000 shares for issuance under the plan. A maximum of 50% of the shares available for issuance under the 2004 Plan may be issued as restricted stock and the maximum number of shares that may be subject to grants under the plans to any one individual in any one year is 200,000. Awards under the 2004 Plan are made by a committee of the Board of Directors. At June 30, 2007, 2,910,837 shares underlying stock option and restricted stock awards were still available for grant under the 2004 Plan, although under the terms of the 2004 Plan, terminated, expired or forfeited grants under the 1994 Plan and shares withheld to satisfy tax withholding requirements under the plan may be re-issued under the plan.

Stock Options—During the six months ended June 30, 2007 and 2006, the Company recognized compensation cost associated with stock options as a component of operations and maintenance expense of \$1,634 and \$1,490, respectively. During the three months ended June 30, 2007 and 2006, the Company recognized compensation cost associated with stock options as a component of operations and maintenance expense of \$867 and \$828, respectively. For the six months ended June 30, 2007 and 2006, the Company recognized income tax benefits associated with stock options in its income statement of \$239 and \$183, respectively. For the three months ended June 30, 2007 and 2006, the Company recognized income tax benefits associated with stock options in its income statement of \$132 and \$121, respectively. In addition, the Company capitalized compensation costs associated with stock options within property, plant and equipment of \$284 and \$222 during the six months ended June 30, 2007 and 2006; and \$132 and \$125 during the three months ended June 30, 2007 and 2006, respectively.

The fair value of options was estimated at the grant date using the Black-Scholes option-pricing model. The per share weighted-average fair value at the date of grant for stock options granted during the six months ended June 30, 2007 and 2006 was \$5.52 and \$7.82 per option, respectively. There were no stock options granted during the three months ended June 30, 2007 and 2006. The following assumptions were used in the application of this valuation model:

	2007	2006
Expected term (years)	5.2	5.2
Risk-free interest rate	4.7%	4.7%
Expected volatility	22.5%	25.8%
Dividend yield	1.95%	1.76%

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued) (In thousands of dollars, except per share amounts) (UNAUDITED)

Historical information was the principal basis for the selection of the expected term and dividend yield. The expected volatility is based on a weighted-average combination of historical and implied volatilities over a time period that approximates the expected term of the option. The risk-free interest rate was selected based upon the U.S. Treasury yield curve in effect at the time of grant for the expected term of the option.

The following table summarizes stock option transactions for the six months ended June 30, 2007:

	Shares	A Ez	eighted verage xercise Price	Weighted Average Remaining Life (years)		ggregate ntrinsic Value
Options:					_	
Outstanding at beginning of period	3,364,778	\$	16.72			
Granted	613,850		23.26			
Forfeited	(44,808)		24.42			
Expired	(20,742)		23.68			
Exercised	(310,502)		12.59			
Outstanding at end of period	3,602,576	\$	18.06	6.8	\$	20,290
Exercisable at end of period	2,393,671	\$	14.97	5.7	\$	19,286

*Restricted Stock*—During the six months ended June 30, 2007 and 2006, the Company recorded stock-based compensation related to restricted stock awards as operations and maintenance expense in the amounts of \$710 and \$439, respectively. During the three months ended June 30, 2007 and 2006, the Company recorded stock-based compensation related to restricted stock awards as operations and maintenance expense in the amounts of \$513 and \$334, respectively. The following table summarizes nonvested restricted stock transactions for the six months ended June 30, 2007:

	Number of Shares	Av	eighted verage r Value
Nonvested shares at beginning of period	56,888	\$	23.98
Granted	55,000		23.27
Vested	(37,443)		21.85
Forfeited			_
Nonvested shares at end of period	74,445	\$	24.53

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued) (In thousands of dollars, except per share amounts) (UNAUDITED)

## Note 8 Pension Plans and Other Postretirement Benefits

The Company maintains qualified defined benefit pension plans, nonqualified pension plans and other postretirement benefit plans for certain of its employees. The net periodic benefit cost is based on estimated values provided by independent actuaries. The following tables provide the components of net periodic benefit costs:

	Pension Benefits							
	Six Months Ended Three Months End						nded	
		June	30,			June	e 30,	
		2007		2006		2007	2006	
Service cost	\$	2,478	\$	2,550	\$	1,221	\$	1,275
Interest cost		5,782		5,132		2,856		2,566
Expected return on plan assets		(5,587)		(4,750)		(2,876)		(2,375)
Amortization of transition asset		(87)		(106)		(58)		(53)
Amortization of prior service cost		95		116		64		58
Amortization of actuarial loss		794		960		533		480
Capitalized costs		(1,290)		(998)		(697)		(526)
Net periodic benefit cost	\$	2,185	\$	2,904	\$	1,043	\$	1,425

				Ot Postretirem	her ent Bei	nefits	
						Three Mor June	ded
		2007		2006		2007	2006
Service cost	\$	570	\$	560	\$	299	\$ 280
Interest cost		1,007		836		516	418
Expected return on plan assets		(751)		(640)		(374)	(320)
Amortization of transition obligation		221		406		197	203
Amortization of prior service cost		(199)		(366)		(177)	(183)
Amortization of actuarial loss		95		176		84	88
Amortization of regulatory asset		76		76		38	38
Capitalized costs		(454)		(398)		(244)	 (210)
Net periodic benefit cost	\$	565	\$	650	\$	339	\$ 314

The Company contributed \$805 in April 2007 and \$1,421 in July 2007 to its defined benefit pension plans and intends to contribute \$6,202 during the balance of 2007. In addition, the Company expects to contribute approximately \$3,382 for the funding of its other postretirement benefits during 2007.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued) (In thousands of dollars, except per share amounts) (UNAUDITED)

## Note 9 <u>Water and Wastewater Rates</u>

During the first six months of 2007, certain of the Company's operating divisions in New Jersey, Ohio, Virginia and four other states were granted rate increases designed to increase total operating revenues on an annual basis by approximately \$5,321.

In December 2006, the Company's operating subsidiaries in Florida filed an application with the Florida Public Service Commission ("FPSC") designed to increase water and wastewater rates by \$7,298 on an annual basis. The application is currently pending before the FPSC and in April 2007 the Company commenced billing for a portion of the requested rates, in accordance with authorization from the FPSC. The additional revenue billed and collected prior to the final ruling is subject to refund based on the outcome of the ruling. The revenue recognized by the Company reflects an estimate of the final outcome of the ruling. As of June 30, 2007, the Company has deferred \$2,073 of rate case expenses and recognized \$571 of revenue that is subject to refund based on the outcome of the final commission order. In the event the Company's request is denied completely or in part, it could be required to refund some or all of the revenue billed to date, and write-off some or all of the rate case expense deferral. Based on the Company's review of the present circumstances, no additional reserve or change in estimate adjustments are required for the revenue recognized to date or to the deferred rate case expense.

In 2004, the Company's operating subsidiaries in Texas filed an application with the Texas Commission on Environmental Quality ("TCEQ") to increase rates by \$11,920 over a multi-year period. The application seeks to increase annual revenues in phases and is accompanied by a plan to defer and amortize a portion of the Company's depreciation, operating and other tax expense over a similar multi-year period, such that the impact on operating income approximates the requested amount during the first years that the new rates are in effect. The application is currently pending before the TCEQ and several parties have joined the proceeding to challenge the rate request. The Company commenced billing for the requested rates and implemented the deferral plan in 2004. The additional revenue billed and collected prior to the final ruling is subject to refund based on the outcome of the ruling. As of June 30, 2007, the Company has deferred \$12,382 of operating costs and \$3,169 of rate case expenses and recognized \$20,247 of revenue that is subject to refund based on the. Based on the Company's review of the present circumstances, no additional reserve or change in estimate adjustments are required for the revenue recognized to date or to the deferred rate case expense.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued) (In thousands of dollars, except per share amounts) (UNAUDITED)

## Note 10 Taxes Other than Income Taxes

## The following table provides the components of taxes other than income taxes:

	Six Months Ended June 30,			Three Months Ended June 30,			ded
	 2007 2006			2007		2006	
Property	\$ 12,080	\$	6,835	\$	5,642	\$	3,557
Capital Stock	1,711		1,825		854		921
Gross receipts, excise and franchise	3,934		3,394		2,059		1,863
Payroll	3,635		3,190		1,569		1,261
Other	1,387		907		707		482
Total taxes other than income	\$ 22,747	\$	16,151	\$	10,831	\$	8,084

Property taxes increased during the six months and three months ended June 30, 2007 primarily as a result of the acquisition of New York Water and the associated property taxes of \$3,462 and \$1,731, respectively.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued) (In thousands of dollars, except per share amounts) (UNAUDITED)

## Note 11 Segment Information

The Company has identified fourteen operating segments and has one reportable segment named the Regulated segment. The reportable segment is comprised of thirteen operating segments for our water and wastewater regulated utility companies which are organized by the states where we provide these services. In addition, one segment is not quantitatively significant to be reportable and is comprised of the businesses that provide on-site septic tank pumping, sludge hauling services and certain other non-regulated water and wastewater services. This segment is included as a component of "Other" in the tables below. Also included in "Other" are corporate costs that have not been allocated to the Regulated segment and intersegment eliminations.

The following tables present information about the Company's reportable segment:

	Three Months Ended June 30, 2007			Three Months Ended June 30, 2006					
	Regulated	Other	С	consolidated	Regulated		Other	Co	nsolidated
Operating revenues	\$ 147,026	\$ 3,59	8 \$	150,624	\$ 130,746	\$	1,003	\$	131,749
Operations and maintenance									
expense	60,932	2,40	2	63,334	54,428		1,005		55,433
Depreciation	20,911	(4:	5)	20,456	17,947		(692)		17,255
Operating income	53,408	1,30	2	54,770	49,366		723		50,089
Interest expense, net of AFUDC	15,136	50	3	15,699	10,549		2,915		13,464
Income tax	15,707	(4	-4)	15,663	15,775		(1,060)		14,715
Net income	22,874	8	3	23,727	23,518		(1,132)		22,386

	Six Months Ended June 30, 2007			Six Months Ended June 30, 2006			
	Regulated	Other	Consolidated	Regulated	Other	Consolidated	
Operating revenues	\$ 281,614	\$ 6,311	\$ 287,925	\$ 247,784	\$ 1,914	\$ 249,698	
Operations and maintenance							
expense	118,520	5,109	123,629	106,601	148	106,749	
Depreciation	41,495	(903)	40,592	35,475	(1,390)	34,085	
Operating income	97,086	1,429	98,515	87,868	2,843	90,711	
Interest expense, net of AFUDC	29,881	1,646	31,527	21,220	5,498	26,718	
Income tax	27,591	(800)	26,791	27,227	(1,441)	25,786	
Net income	39,954	631	40,585	40,164	(1,214)	38,950	
Capital expenditures	105,946	1,723	107,669	121,586	350	121,936	

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued) (In thousands of dollars, except per share amounts) (UNAUDITED)

	June 30, 2007	December 31, 2006
Total assets:		
Regulated	\$ 3,053,623	\$ 2,819,385
Other	22,911	58,518
Consolidated	\$ 3,076,534	\$ 2,877,903

## Note 12 Recent Accounting Pronouncements

In June 2006, the Financial Accounting Standards Board ("FASB") issued FASB Interpretation No. ("FIN") 48, "Accounting for Uncertainty in Income Taxes—An Interpretation of FASB Statement No. 109," which prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. The Company adopted the provisions of FIN 48 as of January 1, 2007 and has analyzed filing positions in its federal and state jurisdictions where it is required to file income tax returns, as well as for all open tax years in these jurisdictions. The Company's reserve for uncertain tax positions was insignificant upon adoption of FIN 48 and the Company did not record a cumulative effect adjustment related to the adoption of FIN 48. The Company believes its income tax filing positions and deductions will be sustained under audit and it believes it does not have significant uncertain tax positions that, in the event of adjustment, will result in a material effect on its results of operations or financial position. The Company has elected to recognize accrued interest and penalties related to uncertain tax positions as income tax expense. As of June 30, 2007, the Company's Federal income tax returns for all years through 2002 have been closed. Tax years 2003 through 2006 remain open to examination by the major taxing jurisdictions to which we are subject, however, 2004 and 2005 Federal income tax returns have been settled through examination.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

#### AQUA AMERICA, INC. AND SUBSIDIARIES

### MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (In thousands of dollars, except per share amounts)

#### Forward-looking Statements

This Management's Discussion and Analysis of Financial Condition and Results of Operations and other sections of this Quarterly Report contain, in addition to historical information, forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These forward-looking statements address, among other things: our use of cash; projected capital expenditures; liquidity; possible acquisitions and other growth ventures; the completion of various construction projects; the projected timing and annual value of rate increases; the recovery of certain costs and capital investments through rate increase requests; the projected effects of recent accounting pronouncements, as well as information contained elsewhere in this report where statements are preceded by, followed by or include the words "believes," "expects," "anticipates," "plans," "intends," "will," "continue" or similar expressions. These statements are based on a number of assumptions concerning future events, and are subject to a number of uncertainties and other factors, many of which are outside our control. Actual results may differ materially from such statements for a number of reasons, including the effects of regulation, abnormal weather, changes in capital requirements and funding, acquisitions, and our ability to assimilate acquired operations. In addition to these uncertainties or factors, our future results may be affected by the factors and risk factors set forth in our Annual Report on Form 10-K for the fiscal year ended December 31, 2006. We undertake no obligation to update or revise forward-looking statements, whether as a result of new information, future events or otherwise.

#### General Information

*Nature of Operations* - Aqua America, Inc. ("we" or "us"), a Pennsylvania corporation, is the holding company for regulated utilities providing water or wastewater services to what we estimate to be approximately 2.8 million people in Pennsylvania, Ohio, North Carolina, Illinois, Texas, New Jersey, New York, Florida, Indiana, Virginia, Maine, Missouri, and South Carolina. Our largest operating subsidiary, Aqua Pennsylvania, Inc., provides water or wastewater services to approximately one-half of the total number of people we serve, which are located in the suburban areas north and west of the City of Philadelphia and in 23 other counties in Pennsylvania. Our other subsidiaries provide similar services in 12 other states. In addition, we provide water and wastewater service through operating and maintenance contracts with municipal authorities and other parties, and septage hauling services, close to our utility companies' service territories.

#### MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (continued) (In thousands of dollars, except per share amounts)

## **Financial Condition**

During the first half of 2007, we had \$107,669 of capital expenditures, acquired water and wastewater systems for \$41,346, repaid \$2,324 of customer advances for construction and repaid debt and made sinking fund contributions and other loan repayments of \$19,242. The capital expenditures were related to improvements to treatment plants, new and rehabilitated water mains, tanks, hydrants, and service lines, well and booster improvements, and other.

At June 30, 2007, we had \$11,498 of cash and cash equivalents compared to \$44,039 at December 31, 2006. During the first half of 2007, we used the proceeds from the issuance of long-term debt, the proceeds from the issuance of common stock, internally generated funds and available working capital to fund the cash requirements discussed above and to pay dividends. In January 2007, our Pennsylvania operating subsidiary, Aqua Pennsylvania, Inc., issued \$50,000 of tax-exempt bonds secured by a supplement to its first mortgage indenture with a weighted-average maturity of 33.5 years and with a weighted-average interest rate of 4.435%. The proceeds are restricted to funding certain capital projects during the period 2007 through 2009. In March 2007, the Company issued \$30,000 of unsecured notes with a weighted-average maturity of 22.5 years and a weighted-average interest rate of 5.73%. We used the proceeds from the sales of these notes to repay short-term borrowings. During the first half of 2007, our operating subsidiaries issued notes payable in aggregate of \$7,851 at rates ranging from 1.0% to 5.5% due from 2017 to 2035. At June 30, 2007, we had short-term lines of credit of \$237,500, of which \$62,049 was available.

Management believes that internally generated funds along with existing credit facilities and the proceeds from the issuance of longterm debt and common stock will be adequate to meet our financing requirements for the balance of the year and beyond.

## Results of Operations

## Analysis of First Six Months of 2007 Compared to First Six Months of 2006

Revenues for the first six months increased \$38,227 or 15.3% primarily due to additional revenues of \$20,483 resulting from increased water and wastewater rates implemented in various operating subsidiaries, additional revenues of \$15,447 associated with acquisitions, and \$1,171 of additional sewer revenues. Acquisitions provided additional operating revenues in the Regulated segment of \$11,350, primarily from the New York Water Service acquisition, and \$4,097 of additional revenues in Other as provided by the acquisition of several septage businesses during 2006.

Operations and maintenance expenses increased by \$16,880 or 15.8% primarily due to additional expenses associated with acquisitions of \$8,072, increased water production costs of \$2,101, additional bad debt expense of \$865, the receipt in the first quarter of 2006 of \$1,500 relating to a waiver of certain contractual rights without a corresponding amount in the current year, and normal increases in other operating costs. Of the total acquisition expenses, \$4,338 was associated with the New York Water Service acquisition that was completed on January 1, 2007 and other acquisitions in the Regulated segment. The receipt of the \$1,500 was a one-time payment recognized in the first quarter of 2006 as a reduction to operations and maintenance expense. The increased water production costs, principally purchased power and chemicals, were associated with vendor price increases.

#### MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (continued) (In thousands of dollars, except per share amounts)

Depreciation expense increased \$6,507 or 19.1% reflecting the utility plant placed in service since June 30, 2006, including the assets acquired through system acquisitions.

Amortization increased \$440 or 22.0% due to the amortization of the costs associated with, and other costs being recovered in, various rate filings.

Taxes other than income taxes increased by \$6,596 or 40.8% due to additional property taxes associated with the acquired operations of New York Water Service of \$3,462, and additional state and local taxes incurred in the first half of 2007.

Interest expense increased by \$4,074 or 14.1% primarily due to additional borrowings to finance capital projects and increased interest rates on short-term borrowings.

Allowance for funds used during construction ("AFUDC") decreased by \$735 primarily due to a decrease in the average balance of utility plant construction work in progress, to which AFUDC is applied; offset partially by an increase in the AFUDC rate which is based on short-term interest rates.

Gain on sale of other assets totaled \$388 in the first half of 2007 and \$743 in the first half of 2006. The decrease of \$355 is due to the timing of sales of land.

Our effective income tax rate was 39.8% in the first half of 2007 and 2006. The effective income tax rate can vary over time due to changes in our expenses that are not tax-deductible.

Net income for the first six months increased by \$1,635 or 4.2%, in comparison to the same period in 2006 primarily as a result of the factors described above. On a diluted per share basis, earnings were unchanged reflecting the change in net income and a 2.0% increase in the average number of common shares outstanding. The increase in the number of shares outstanding is primarily a result of the additional shares sold or issued through the employee stock and incentive plan, dividend reinvestment plan and the 2,250,000 additional shares issued by us in public offerings in June and August 2006.

#### MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (continued) (In thousands of dollars, except per share amounts)

## Analysis of Second Quarter of 2007 Compared to Second Quarter of 2006

Revenues for the quarter increased \$18,875 or 14.3% primarily due to additional revenues of \$10,144 resulting from increased water and wastewater rates implemented in various operating subsidiaries, additional revenues of \$8,522 associated with acquisitions, and \$406 of additional sewer revenues. Acquisitions provided additional operating revenues in the Regulated segment of \$6,100, primarily from the New York Water Service acquisition, and \$2,422 of additional revenues in Other as provided by the acquisition of several septage businesses during 2006.

Operations and maintenance expenses increased by \$7,901 or 14.3% primarily due to additional expenses associated with acquisitions of \$4,803, increased water production costs of \$921, additional bad debt expense of \$410 and normal increases in other operating costs. Of the total acquisition expenses, \$2,844 were associated with the New York Water Service acquisition that was completed on January 1, 2007 and other acquisitions in the Regulated segment. The increased water production costs, principally purchased power and chemicals, were associated with vendor price increases.

Depreciation expense increased \$3,201 or 18.6% reflecting the utility plant placed in service since June 30, 2006, including the assets acquired through system acquisitions.

Amortization increased \$345 or 38.9% due to the amortization of the costs associated with, and other costs being recovered in, various rate filings.

Taxes other than income taxes increased by \$2,747 or 34.0% due to additional property taxes associated with the acquired operations of New York Water Service of \$1,731, and additional state and local taxes incurred in the second quarter of 2007.

Interest expense increased by \$1,697 or 11.5% primarily due to additional borrowings to finance capital projects and increased interest rates on short-term borrowings.

Allowance for funds used during construction ("AFUDC") decreased by \$538 primarily due to a decrease in the average balance of utility plant construction work in progress, to which AFUDC is applied; offset partially by an increase in the AFUDC rate which is based on short-term interest rates.

Gain on sale of other assets totaled \$319 in the second quarter of 2007 and \$476 in the second quarter of 2006. The decrease of \$157 is due to the timing of sales of land.

Our effective income tax rate was 39.8% in the second quarter of 2007 and 39.7% in the second quarter of 2006. The change was due to a decrease in our expenses that are not tax-deductible.

#### MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (continued) (In thousands of dollars, except per share amounts)

Net income for the quarter increased by \$1,341 or 6.0%, in comparison to the same period in 2006 primarily as a result of the factors described above. On a diluted per share basis, earnings increased \$0.01 reflecting the change in net income and a 2.0% increase in the average number of common shares outstanding. The increase in the number of shares outstanding is primarily a result of the additional shares sold or issued through the employee stock and incentive plan, dividend reinvestment plan and the 2,250,000 additional shares issued by us in public offerings in June and August 2006.

#### Impact of Recent Accounting Pronouncements

In June 2006, the Financial Accounting Standards Board ("FASB") issued FASB Interpretation No. ("FIN") 48, "Accounting for Uncertainty in Income Taxes—An Interpretation of FASB Statement No. 109," which prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. We adopted the provisions of FIN 48 as of on January 1, 2007 and have analyzed filing positions in its federal and state jurisdictions where we are required to file income tax returns, as well as for all open tax years in these jurisdictions. Our reserve for uncertain tax positions was insignificant upon adoption of FIN 48 and we did not record a cumulative effect adjustment related to the adoption of FIN 48. We believe our income tax filing positions and deductions will be sustained under audit and we believe we do not have significant uncertain tax positions that, in the event of adjustment, will result in a material effect on our results of operations or financial position. We have elected to recognize accrued interest and penalties related to uncertain tax positions as income tax returns for all years through 2002 have been closed. Tax years 2003 through 2006 remain open to examination by the major taxing jurisdictions to which we are subject, however, 2004 and 2005 Federal income tax returns have been settled through examination.

#### Recent Events

The City of Fort Wayne, Indiana has authorized the acquisition, by eminent domain or otherwise, of a portion of the utility assets of one of the operating subsidiaries that the Company acquired in connection with the AquaSource acquisition in 2003. We had challenged whether the City is following the correct legal procedures in connection with the City's attempted condemnation and a recent Indiana Supreme Court ruling supported the City's position. We continue to challenge the City's valuation of this portion of our system. The portion of the system under consideration represents approximately 1% of our total customer base. While we continue to discuss this matter with officials from the City of Fort Wayne, we continue to legally protect our interests in this proceeding.

#### Item 3. Quantitative and Qualitative Disclosures About Market Risk

We are subject to market risks in the normal course of business, including changes in interest rates and equity prices. There have been no significant changes in our exposure to market risks since December 31, 2006. Refer to Item 7A of the Company's Annual Report on Form 10-K for the year ended December 31, 2006 for additional information.

#### Item 4. Controls and Procedures

(a) Evaluation of Disclosure Controls and Procedures

Our management, with the participation of our Chief Executive Officer and Chief Financial Officer, evaluated the effectiveness of our disclosure controls and procedures as of the end of the period covered by this report. Based on that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures as of the end of the period covered by this report are effective such that the information required to be disclosed by us in reports filed under the Securities Exchange Act of 1934 is (i) recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms and (ii) accumulated and communicated to our management, including the Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding disclosure.

(b) Changes in Internal Control over Financial Reporting

No change in our internal control over financial reporting occurred during our most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

## Part II. Other Information

#### Item 1. Legal Proceedings

In December 2006, the Company's operating subsidiaries in Florida filed an application with the Florida Public Service Commission ("FPSC"). The application is currently pending before the FPSC and in April 2007 the Company commenced billing for a portion of the requested rates, in accordance with authorization from the FPSC. The additional revenue billed and collected prior to the final ruling is subject to refund based on the outcome of the ruling. The revenue recognized by the Company reflects an estimate of the final outcome of the ruling. In the event the Company's request is denied completely or in part, it could be required to refund some or all of the revenue billed to date, and write-off some or all of the rate case expense deferral. For more information, refer to "Note 9 — Water and Wastewater Rates" to the Consolidated Financial Statements of Aqua America, Inc. and subsidiaries in this Quarterly Report on Form 10-Q for the quarter ended June 30, 2007.

In 2004, our subsidiaries in Texas filed an application with the Texas Commission on Environmental Quality to increase rates over a multi-year period. In accordance with authorization from the Texas Commission on Environmental Quality, our subsidiaries commenced billing for the requested rates and deferred recognition of certain expenses for financial statement purposes. Several parties have joined the proceeding to challenge the rate request. In the event our request is denied completely or in part, we could be required to refund some or all of the revenue billed to-date, and write-off some or all of the regulatory asset for the expense deferral. For more information, see the description under the section captioned "Management's Discussion and Analysis of Financial Condition and Results of Operations — Results of Operations" in our Annual Report on Form 10-K for the year ended December 31, 2006, and refer to "Note 9 — Water and Wastewater Rates" to the Consolidated Financial Statements of Aqua America, Inc. and subsidiaries in this Quarterly Report on Form 10-Q for the quarter ended June 30, 2007.

There are no other pending legal proceedings to which we or any of our subsidiaries is a party or to which any of their properties is the subject that are material or are expected to have a material effect on our financial position, results of operations or cash flows.

## Item 1A. Risk Factors

There have been no material changes to the risks disclosed in our Annual Report on Form 10-K for the year ended December 31, 2006 ("Form 10-K") under "Part 1, Item 1A — Risk Factors". The risks described in our Form 10-K are not the only risks facing the Company. Additional risks that we do not presently know or that we currently believe are immaterial could also impair our business or financial position.

## Item 2. <u>Unregistered Sales of Equity Securities and Use of Proceeds</u>

The following table summarizes Aqua America's purchases of its common stock for the quarter ended June 30, 2007:

1550	ter i urendses of Equity See	antico			
				Total	Maximum
				Number of	Number of
				Shares	Shares
				Purchased	that May
				as Part of	Yet be
	Total			Publicly	Purchased
	Number	Α	verage	Announced	Under the
	of Shares	Pri	ice Paid	Plans or	Plan or
Period	Purchased (1)	pe	er Share	Programs	Programs (2)
April 1 - 30, 2007	4,510	\$	22.58		548,278
May 1 - 31, 2007		\$	_	—	548,278
June 1 - 30, 2007	2,094	\$	22.26		548,278
Total	6,604	\$	22.48		548,278

#### Issuer Purchases of Equity Securities

(1) These amounts consist of shares we purchased from our employees who elected to pay the exercise price of their stock options (and then hold shares of the stock) upon exercise by delivering to us (and, thus, selling) shares of Aqua America common stock in accordance with the terms of our equity compensation plans that were previously approved by our shareholders and disclosed in our proxy statements. This feature of our equity compensation plans is available to all employees who receive option grants under the plans. We purchased these shares at their fair market value, as determined by reference to the closing price of our common stock on the day prior to the option exercise.

(2) On August 5, 1997, our Board of Directors authorized a common stock repurchase program that was publicly announced on August 7, 1997, for up to 1,007,351 shares. No repurchases have been made under this program since 2000. The program has no fixed expiration date. The number of shares authorized for purchase was adjusted as a result of the stock splits effected in the form of stock distributions since the authorization date.

## Item 4. Submission of Matters to a Vote of Security Holders

The Annual Meeting of Shareholders of Aqua America, Inc. was held on May 24, 2007 at the Springfield Country Club, 400 West Sproul Road, Springfield, Pennsylvania, pursuant to the Notice sent on or about April 10, 2007 to all shareholders of record at the close of business on April 2, 2007. At that meeting the following nominees were elected as directors of Aqua America, Inc. for terms expiring in the year 2010 and received the votes set forth after their names below:

Name of Nominee	For	Withheld
William P. Hankowsky	105,619,666	3,052,078
Richard L. Smoot	102,036,674	6,635,069
Andrew J. Sordoni, III	106,864,317	1,807,426

Since the Board of Directors is divided into three classes with one class elected each year to hold office for a three-year term, the term of office for the following directors continued after the Annual Meeting: Mary C. Carroll; Nicholas DeBenedictis; Richard H. Glanton, Esq.; Lon R. Greenberg; Dr. Constantine Papadakis; and Ellen T. Ruff.

Item 6. <u>Exhi</u>	ibits
Exhibit No.	Description
31.1	Certification of Chief Executive Officer, pursuant to Rule 13a-14(a) under the Securities and Exchange Act of 1934.
31.2	Certification of Chief Financial Officer, pursuant to Rule 13a-14(a) under the Securities and Exchange Act of 1934.
32.1	Certification of Chief Executive Officer, pursuant to 18 U.S.C. Section 1350.
32.2	Certification of Chief Financial Officer, pursuant to 18 U.S.C. Section 1350.

## **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be executed on its behalf by the undersigned thereunto duly authorized.

August 6, 2007

AQUA AMERICA, INC.

Registrant

NICHOLAS DEBENEDICTIS

Nicholas DeBenedictis Chairman, President and Chief Executive Officer

DAVID P. SMELTZER

David P. Smeltzer Chief Financial Officer

## EXHIBIT INDEX

Exhibit No.	Description
31.1	Certification of Chief Executive Officer, pursuant to Rule 13a-14(a) under the Securities and Exchange Act of 1934.
31.2	Certification of Chief Financial Officer, pursuant to Rule 13a-14(a) under the Securities and Exchange Act of 1934.
32.1	Certification of Chief Executive Officer, pursuant to 18 U.S.C. Section 1350.
32.2	Certification of Chief Financial Officer, pursuant to 18 U.S.C. Section 1350.

## Certification

I, Nicholas DeBenedictis, certify that:

- 1. I have reviewed this quarterly report on Form 10-Q of Aqua America, Inc.;
- 2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this quarterly report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and we have:
  - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;
  - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting, and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent function):
  - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 6, 2007

NICHOLAS DEBENEDICTIS

Nicholas DeBenedictis Chairman, President and Chief Executive Officer

## Certification

I, David P. Smeltzer, certify that:

- 1. I have reviewed this quarterly report on Form 10-Q of Aqua America, Inc.;
- 2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this quarterly report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and we have:
  - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;
  - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting, and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent function):
  - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 6, 2007

DAVID P. SMELTZER

David P. Smeltzer Chief Financial Officer

## CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350

In connection with the Quarterly Report on Form 10-Q for the period ended June 30, 2007 of Aqua America, Inc. (the "Company") as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Nicholas DeBenedictis, Chief Executive Officer of the Company, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that, to my knowledge:

- (1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934 (15 U.S.C. Section 78m(a) or Section 78o(d)); and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

NICHOLAS DEBENEDICTIS

Nicholas DeBenedictis Chairman, President and Chief Executive Officer August 6, 2007

## CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350

In connection with the Quarterly Report on Form 10-Q for the period ended June 30, 2007 of Aqua America, Inc. (the "Company") as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, David P. Smeltzer, Chief Financial Officer of the Company, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that, to my knowledge:

- (1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934 (15 U.S.C. Section 78m(a) or Section 78o(d)); and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

DAVID P. SMELTZER

David P. Smeltzer Chief Financial Officer August 6, 2007