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SECURITIES AND EXCHANGE COMMISSION
Washington D.C. 20549
FORM 10-Q
QUARTERLY REPORT UNDER SECTION 13 or 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934
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For Quarter Ended March 31, 2000
Commission File Number $1-6659$

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of March 31, 2000

40,927,257

PHILADELPHIA SUBURBAN CORPORATION AND SUBSIDIARIES

CONSOLIDATED BALANCE SHEETS
(In thousands of dollars, except per share amounts)

| March 31, | December 31, |
| :---: | :---: |
| 2000 | 1999 |
| (Unaudited) | (Audited) |

Property, plant and equipment, at cost Less accumulated depreciation

Net property, plant and equipment

| \$ 1,406,557 | \$ 1,393, 027 |
| :---: | :---: |
| 259,735 | 257,663 |
| 1,146,822 | 1,135,364 |

Current assets:
Cash and cash equivalents
Accounts receivable and unbilled revenues, net
Inventory, materials and supplies
Prepayments and other current assets
Total current assets

## Regulatory assets

Deferred charges and other assets, net

Liabilities and Stockholders' Equity
Stockholders' equity:
6.05\% Series B cumulative preferred stock

Common stock at $\$ .50$ par value, authorized $100,000,000$ shares, issued 41,721,366 and 41,627,644 in 2000 and 1999
Capital in excess of par value
Retained earnings
Minority interest
Treasury stock, 794,109 and 615,038 shares in 2000 and 1999
Accumulated other comprehensive income
Total stockholders' equity

Long-term debt, excluding current portion
Commitments
Current liabilities:
Current portion of long-term debt
Loans payable
Accounts payable
Accrued interest
Accrued taxes
Other accrued liabilities
Total current liabilities

Deferred credits and other liabilities:
Deferred income taxes and investment tax credits
Customers' advances for construction
Other
Total deferred credits and other liabilities

Contributions in aid of construction

| 6,481 | 4,658 |
| ---: | ---: |
| 44,508 | 44,399 |
| 3,920 | 3,948 |
| 4,518 | 6,520 |
| 59,427 | 59,525 |


| 58,236 | 58,287 |
| :---: | :---: |
| 25,621 | 27,629 |
| 1,290,106 | \$ 1,280,805 |


| $\$ 1,760$ | $\$ 1,760$ |
| :---: | ---: |
| 20,861 | 20,814 |
| 252,899 | 251,440 |
| 104,412 | 101,533 |
| 2,605 | 2,604 |
| $(14,665)$ | $(11,270)$ |
| 1,366 | 2,020 |
| $--10-1$ |  |


| 429,232 | 413,752 |
| ---: | ---: |
| - | - |
| 12,978 | 12,194 |
| 102,741 | 103,069 |
| 13,291 | 24,286 |
| 9,068 | 8,994 |
| 15,601 | 12,689 |
| 22,689 | 22,581 |
| 176,368 | 183,813 |


| 137,597 | 136,528 |
| :---: | :---: |
| 57,203 | 59,494 |
| 6,928 | 8,434 |
| 201,728 | 204,456 |


| 113,540 | 109,883 |
| :---: | :---: |
| \$ 1,290,106 | \$ 1,280,805 |

See notes to consolidated financial statements on page 5 of this report.

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PHILADELPHIA SUBURBAN CORPORATION AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF INCOME AND COMPREHENSIVE INCOME
(In thousands, except per share amounts)
(UNAUDITED)



See notes to consolidated financial statements on page 5 of this report.

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PHILADELPHIA SUBURBAN CORPORATION AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF CASH FLOW
(In thousands of dollars)
(UNAUDITED)

| 2000 | 1999 |
| :---: | :---: |

Cash flows from operating activities:
Net income
Adjustments to reconcile net income to net
cash flows from operating activities:
Depreciation and amortization
Deferred income taxes
Gain on sale of marketable securities
Net decrease in receivables, inventory and prepayments
Net decrease in payables, accrued interest, accrued taxes
$\quad$ and other accrued liabilities
Other

```
Net cash flows from operating activities
```


## Cash flows from investing activities:

Property, plant and equipment additions, including allowance
for funds used during construction of $\$ 734$ and $\$ 388$

Proceeds from the sale of marketable securities
Acquisitions of water systems
Other

Net cash flows used in investing activities

Cash flows from financing activities:
Customers' advances and contributions in aid of construction
Repayments of customers' advances
Net proceeds (repayments) of short-term debt
Proceeds from long-term debt
Repayments of long-term debt
Redemption of preferred stock
Proceeds from issuing common stock
Repurchase of common stock
Dividends paid on preferred stock
Dividends paid on common stock
Other

Net cash flows from financing activities

Net increase (decrease) in cash and cash equivalents
Cash and cash equivalents at beginning of period
Cash and cash equivalents at end of period

| 1,519 | 1,204 |
| :---: | ---: |
| $(1,061)$ | - |
| 2,458 | 3,757 |
| $(8,826)$ | $(7,353)$ |
| 68 | 1,726 |
| $-\cdots-\cdots$ | 7,524 |


| $(19,691)$ | $(19,357)$ |
| :---: | :---: |
| 2,814 | - |
| - | (145) |
| 90 | $(1,333)$ |
| $(16,787)$ | $(20,835)$ |
| 897 | 897 |
| $(1,620)$ | $(1,360)$ |
| (328) | 8,445 |
| 16,515 | 12,066 |
| (520) | $(1,156)$ |
| - | $(1,460)$ |
| 1,613 | 2,024 |
| $(3,502)$ | (790) |
| (27) | (35) |
| $(7,367)$ | $(7,521)$ |
| (3) | - |
| 5,658 | 11,110 |
| 1,823 | $(2,201)$ |
| 4,658 | 8,247 |
| \$ 6,481 | \$ 6,046 |

See notes to consolidated financial statements on page 5 of this report.

PHILADELPHIA SUBURBAN CORPORATION AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF CAPITALIZATION
(In thousands of dollars, except per share amounts)

Stockholders' equity:
6.05\% Series B cumulative preferred stock

Common stock, $\$ .50$ par value
Capital in excess of par value
Retained earnings
Minority interes
Treasury stock
Accumulated other comprehensive income
Total stockholders' equity

| March 31, <br> 2000 | December 31, <br> 1999 |
| :---: | :---: |
| (Unaudited) | (Audited) |
|  |  |
| $\$ 1,760$ | $\$ 1,760$ |
| 20,861 | 20,814 |
| 252,899 | 251,440 |
| 104,412 | 101,533 |
| 2,605 | 2,604 |
| $(14,665)$ | $(11,270)$ |
| 1,366 | 2,020 |
| $-169,238$ | 368,901 |

Long-term debt:
First Mortgage Bonds secured by utility plant:

| Interest Rate Range |  |  |
| ---: | ---: | ---: |
| $0.00 \%$ to $2.49 \%$ | 852 |  |
| $2.50 \%$ to $4.99 \%$ | 1,592 | 858 |
| $5.00 \%$ to $5.49 \%$ | 2,200 | 824 |
| $5.50 \%$ to $5.99 \%$ | 31,545 | 2,200 |
| $6.00 \%$ to | $6.49 \%$ | 127,210 |
| $6.50 \%$ | to $6.99 \%$ | 55,200 |

$7.00 \%$ to $7.49 \%$
$7.50 \%$ to $7.99 \%$
$8.00 \%$ to $8.49 \%$
$8.50 \%$ to $8.99 \%$
$9.00 \%$ to $9.49 \%$
$9.50 \%$ to $9.99 \%$
$10.00 \%$ to $10.55 \%$

| 53,000 | 38,000 |
| ---: | ---: |
| 23,000 | 23,000 |
| 16,500 | 16,500 |
| 9,000 | 9,003 |
| 53,695 | 53,695 |
| 50,725 | 51,220 |
| 6,000 | 6,000 |
| $-130,519$ | 415,255 |
| 10,200 | 9,200 |

Total First Mortgage Bonds
Notes payable to banks under revolving credit agreements, due June 2000

Installment note payable, 9\%, due in equal annual payments through 2013

| 1,491 | 1,491 |
| :---: | :---: |
| 442,210 | 425,946 |
| 12,978 | 12,194 |
| 429,232 | 413,752 |
| \$ 798,470 | \$ 782,653 |

See notes to consolidated financial statements on page 5 of this report.

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PHILADELPHIA SUBURBAN CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(In thousands of dollars, except per share amounts) (UNAUDITED)

Note $1 \quad$ Basis of Presentation
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The accompanying consolidated balance sheet and statement of capitalization of Philadelphia Suburban Corporation ("PSC") at March 31, 2000, the consolidated statements of income and comprehensive income and cash flow for the three months ended March 31, 2000 and 1999, are unaudited, but reflect all adjustments, consisting of only normal recurring accruals, which are, in the opinion of management, necessary to present fairly the consolidated financial position, the consolidated results of operations, and the consolidated cash flow for the periods presented. Because they cover interim periods, the statements and related notes to the financial statements do not include all disclosures and notes normally provided in annual financial statements and therefore, should be read in conjunction with the PSC Annual Report on Form 10-K for the year ended December 31, 1999. The results of operations for interim periods may not be indicative of the results that may be expected for the entire year.

Note 2 Water Rates
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On April 27, 2000, the Pennsylvania Public Utility Commission approved a rate settlement reached between PSC's Pennsylvania utility subsidiaries, and the parties actively litigating the joint rate application filed in October 1999. The settlement was designed to increase annual revenue by $\$ 17,000$ or $9.4 \%$ over the level in effect at the time of the filing. The rates in effect at the time of the filing included $\$ 7,347$ in Distribution System Improvement Charges ("DSIC") ranging from $0.33 \%$ to $5 \%$. Consequently, the settlement resulted in a total base rate increase of $\$ 24,347$ or $13.5 \%$. As a part of the settlement, the DSIC was reset to zero and PSC agreed not to file a base rate increase request prior to April 29, 2001, absent extraordinary circumstances.

In March 2000, an operating division of Consumers Water Company's ("CWC") Illinois operating subsidiary settled one rate case resulting in an aggregate annual revenue increase of approximately $\$ 400$. In addition, rate applications have been filed in 2000 by other CWC operating divisions in Illinois,

Maine and New Jersey. The additional annual revenue requested is $\$ 6,282$ and decisions are anticipated by the first quarter of 2001 .

Note 3
Long-term Debt and Loans Payable

In January 2000, Philadelphia Suburban Water Company ("PSW") issued a First Mortgage Bond of $\$ 15,000$ 7.40\% Series due 2005 and in April 2000, PSW issued a First Mortgage Bond of $\$ 11,000$ $7.40 \%$ Series due 2005 through the medium-term note program. In February 2000, PSW issued a note payable of $\$ 778$ at a rate of 2. 84\% due 2019. Proceeds from these issues were used to reduce the balance of PSW's revolving credit facility.

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(In thousands of dollars, except per share amounts) (continued) (UNAUDITED)

Net Income per Common Share
Net Income per Comon Share

Basic net income per common share is based on the weighted average number of common shares outstanding. Diluted net income per common share is based on the weighted average number of common shares outstanding and potentially dilutive shares. The dilutive effect of employee stock options is included in the computation of Diluted net income per common share. The following table summarizes the shares, in thousands, used in computing Basic and Diluted net income per common share:


Average common shares outstanding during the period for Basic computation
$40,950 \quad 40,771$

Dilutive effect of employee stock options

| 306 | 514 |
| :---: | :---: |

Average common shares outstanding
during the period for Diluted
computation
$41,256 \quad 41,285$

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Stockholders' Equity
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PSC reports other comprehensive income in accordance with
Statement of Financial Accounting Standards No. 130,
"Reporting Comprehensive Income." The following table
summarizes the activity of accumulated other comprehensive
income:

| 2000 | 1999 |
| :---: | :---: |
| -_----------------- |  |

Balance at January 1, \$ 2,020 \$ -
Unrealized gains (losses) on sales
of marketable securities:
Unrealized holding loss arising


# PHILADELPHIA SUBURBAN CORPORATION AND SUBSIDIARIES <br> MANAGEMENT'S DISCUSSION AND ANALYSIS OF <br> FINANCIAL CONDITION AND RESULTS OF OPERATIONS <br> (In thousands of dollars, except per share amounts) 

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Forward-looking Statements
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This Management's Discussion and Analysis of Financial Condition and Results of Operations and other sections of this Quarterly Report contains, in addition to historical information, forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These forward-looking statements address, among other things, our use of cash; projected capital expenditures; liquidity; as well as information contained elsewhere in this report where statements are preceded by, followed by or include the words "believes," "expects," "anticipates," "plans" or similar expressions. These statements are based on a number of assumptions concerning future events, and are subject to a number of uncertainties and other factors, many of which are outside our control. Actual results may differ materially from such statements for a number of reasons, including the effects of regulation, abnormal weather, changes in capital requirements and funding, and acquisitions. We undertake no obligation to update or revise forward-looking statements, whether as a result of new information, future events or otherwise.

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General Information
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Philadelphia Suburban Corporation ("we" or "us"), a Pennsylvania corporation, is the holding company for regulated utilities providing water or wastewater services to approximately 2 million people in Pennsylvania, Ohio, Illinois, New Jersey and Maine. Our two primary subsidiaries are Philadelphia Suburban Water Company ("PSW"), a regulated public utility that provides water or wastewater services to about 1.1 million residents in the suburban areas west and north of the City of Philadelphia, and Consumers Water Company ("CWC"), a holding company for several regulated public utility companies that provide water or wastewater service to about 850,000 residents in various communities in Pennsylvania, Ohio, Illinois, New Jersey and Maine. We are among the largest investor-owned water utilities in the United States based on the number of customers. In addition, PSW and CWC provide water service to approximately 25,000 people through operating and maintenance contracts with municipal authorities and other parties in proximity to the operating company's service territory. Subsidiaries of PSW and CWC provide wastewater services (primarily residential) to approximately 28,000 people in Pennsylvania, Illinois and New Jersey.

Financial Condition

During the quarter, we had $\$ 19,691$ of capital expenditures, repurchased $\$ 3,502$ of common stock, repaid $\$ 1,620$ of customer advances for construction and made sinking fund contributions of $\$ 520$. Of the total capital expenditures during the quarter, $\$ 1,960$ was related to the construction of a new water treatment plant. The balance of capital expenditures was related to new tanks, boosters, valves, new water mains and customer service lines and the rehabilitation of existing water mains, hydrants and customer service lines.

During the quarter, the proceeds from the issuance of long-term debt, proceeds from the issuance of common stock, internally generated funds, available working capital and funds available under the revolving credit agreements were used to fund the cash requirements discussed above and to pay dividends. In January

2000, PSW issued a First Mortgage Bond of $\$ 15,000$ 7.40\% Series due 2005 through the medium-term note program. In February 2000, PSW issued a note payable of $\$ 778$ 2.84\% Series due 2019. In April 2000, PSW issued a First Mortgage Bond of $\$ 11,0007.40 \%$ Series due 2005. Proceeds from these issues were used to reduce the balance of PSW's revolving credit facility.

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## PHILADELPHIA SUBURBAN CORPORATION AND SUBSIDIARIES

MANAGEMENT'S DISCUSSION AND ANALYSIS OF
FINANCIAL CONDITION AND RESULTS OF OPERATIONS (continued) (In thousands of dollars, except per share amounts)

At March 31, 2000, we had short-term lines of credit of $\$ 161,800$, of which $\$ 59,059$ was available. At March 31, 2000, CWC has a $\$ 20,000$ revolving credit agreement of which $\$ 9,800$ was available.

On April 27, 2000, the Pennsylvania Public Utility Commission approved a rate settlement reached between PSC's Pennsylvania utility subsidiaries, and the parties actively litigating the joint rate application filed in October 1999. The settlement was designed to increase annual revenue by $\$ 17,000$ or $9.4 \%$ over the level in effect at the time of the filing. The rates in effect at the time of the filing included $\$ 7,347$ in Distribution System Improvement Charges ("DSIC") ranging from $0.33 \%$ to $5 \%$. Consequently, the settlement resulted in a total base rate increase of $\$ 24,347$ or $13.5 \%$. As a part of the settlement, the DSIC was reset to zero and PSC agreed not to file a base rate increase request prior to April 29, 2001, absent extraordinary circumstances.

Management believes that internally generated funds along with existing credit facilities and the proceeds from the issuance of long-term debt and common stock are adequate to meet our financing requirements for the balance of the year and beyond.

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Results of Operations
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Analysis of First Quarter of 2000 Compared to First Quarter of 1999

Revenues for the quarter increased $\$ 5,913$ or $10.1 \%$ primarily due to revenues from the Distribution System Improvement Charge ("DSIC") in Pennsylvania, increased water sales and additional water revenues associated with acquisitions. The DSIC provided $\$ 1,735$ of additional revenues over the prior year. The improvement in water sales is due to an increase in customer consumption. The additional revenues from acquisitions result primarily from the Bensalem water system acquired in December 1999.

Operations and maintenance expenses increased by $\$ 2,203$ or $9.7 \%$ due to higher maintenance expenses, additional operating costs associated with the Bensalem acquisition and increased wage and administrative expenses. The increased maintenance expenses at PSW resulted from an increased number of main breaks, particularly during January 2000. Offsetting these increases in part, was a reduction in general corporate expenses related to the closing of CWC's corporate office in March 1999.

Depreciation expense increased $\$ 832$ or $11.2 \%$ reflecting the utility plant placed in service since the first quarter of 1999 , including the assets acquired through system acquisitions.

Amortization decreased $\$ 150$ primarily due to the completion of the amortization of the costs associated with, and the other costs being recovered in various rate filings.

Taxes other than income taxes increased by $\$ 394$ or $7.1 \%$ due to an increase in the Pennsylvania Public Utility Realty Tax in 2000 and a refund recognized in the first quarter of 1999 for regulatory assessments associated with a prior year.

During the first quarter of 1999 , a charge of $\$ 3,787$ was recorded for restructuring costs that includes severance of $\$ 2,940$ and costs associated with the closing of CWC's corporate office. At March 31, 2000 , there was a balance of

Interest expense increased by $\$ 1,764$ or $21.8 \%$ primarily due to increased borrowings to finance fourth quarter of 1999 acquisitions, on-going capital projects and, to a lesser extent, increased interest rates on borrowings.

Allowance for funds used during construction increased by $\$ 346$ primarily due to an increase in the average balance of utility plant construction work in progress resulting from the construction of a $\$ 35,000$ water treatment plant at one of CWC's Pennsylvania subsidiaries. Construction commenced on this facility in December 1997 and is expected to be completed in the second quarter of 2000 .

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## PHILADELPHIA SUBURBAN CORPORATION AND SUBSIDIARIES

MANAGEMENT'S DISCUSSION AND ANALYSIS OF
FINANCIAL CONDITION AND RESULTS OF OPERATIONS (continued) (In thousands of dollars, except per share amounts)

During the first quarter of 2000, gains on the sale of marketable securities of $\$ 1,061$ were recorded. There were no marketable securities sold in 1999.

During the first quarter of 1999 , we recorded a charge of $\$ 6,334$ for transaction costs associated with the merger of CWC consummated on March 10, 1999. The charge represents the fees for investment bankers, attorneys, accountants, and other administrative charges.

Our effective income tax rate was $39.6 \%$ in the first quarter of 2000 and $92.4 \%$ in the first quarter of 1999. The effective tax rate decreased due to the estimated non-deductible portion of the $\$ 6,334$ of merger transaction costs recorded in the first quarter of 1999. Exclusive of the merger transaction costs and related tax benefits of $\$ 200$, the first quarter 1999 effective income tax rate would have been $40.7 \%$.

Dividends on preferred stock decreased $\$ 8$ or $22.9 \%$ due to the redemption in January 1999 of 14,600 shares of preferred stock. The preferred shares were redeemed at the liquidation value of $\$ 100$ per share.

Net income available to common stock for the quarter increased by $\$ 9,930$, in comparison to 1999 primarily as a result of the 1999 after-tax charge of $\$ 8,596$, net of tax, for restructuring and transaction costs associated with the merger of CWC and the other factors described above. On a diluted per share basis, earnings increased $\$ .24$ reflecting the change in net income.

Impact of Recent Accounting Pronouncements


In June 1998, the Financial Accounting Standards Board ("FASB") issued Statement of Accounting Standards ("SFAS") No. 133, "Accounting for Derivative Instruments and Hedging Activities," and in June 1999 amended this standard by issuing SFAS No. 137, "Accounting for Derivative Instruments and Hedging Activities Deferral of the Effective Date of FASB Statement No. 133." SFAS No. 133 establishes accounting and reporting standards for derivative instruments and for hedging activities. SFAS No. 133 requires that an entity recognize all derivatives as either assets or liabilities in the statement of financial position and measure those instruments at fair value. SFAS 137 changed the timing of the implementation of SFAS No. 133. We plan to adopt these statements in 2001 as required. As of March 31, 2000, we had no derivative instruments or hedging activities.

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There are no pending legal proceedings to which the Registrant
or any of its subsidiaries is a party or to which any of their
properties is the subject that present a reasonable likelihood
of a material adverse impact on the Registrant. Reference is
made to Item 3 of the Company's Annual Report on Form 10-K for
the year ended December 31, 1999, which is included by a
reference herein.
Item 6. Exhibits and Reports on Form 8-K
---------------------------------
(a) Exhibits
Exhibit No. Description
2 7
Financial Data Schedule
(b) Reports on Form 8-K
None.
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SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be executed on its behalf by the undersigned thereunto duly authorized.

May 12, 2000

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PHILADELPHIA SUBURBAN CORPORATION
Registrant
/s/ Nicholas DeBenedictis
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Nicholas DeBenedictis
Chairman and President
/s/ David P. Smeltzer
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David P. Smeltzer
Senior Vice President - Finance
and Chief Financial Officer
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<ARTICLE>
UT

## <LEGEND>

This schedule contains summary financial information extracted from the consolidated balance sheets and the statements of capitalization at March 31, 2000, and the consolidated statements of income and comprehensive income and the consolidated statements of cash flow for the three months ended March 31, 2000, and is qualified in its entirety by reference to such financial statements. </LEGEND>
<MULTIPLIER> 1,000
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- 

64,510

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| :--- | ---: |
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